PRESS RELEASE

PICCADILY AGRO Q1 FY27 BRANDED ALCOBEV BUSINESS REVENUE SURGES 47.3%; EBITDA OF THE COMPANY CLIMBS 21% AS PREMIUM, SUPER-PREMIUM & LUXURY PORTFOLIO POWERS GROWTH

Strong Operational Performance Drives 18.1% Growth In Revenue From Operation, With Distillery Revenue At ₹206 Crore, EBITDA At ₹47 Crore And Net Profit At ₹22 Crore

11th August 2026, New Delhi - Piccadily Agro Industries Limited (PAIL), one of India's leading producers of premium alcoholic beverages, today announced its financial results for the quarter ended June 30, 2026.

The company delivered a strong start to FY27, led by rapid growth in its Branded Alcobev portfolio comprising brands Indri Single Malt Whisky, Camikara Rum, Cashmir Vodka & Whistler Blended Whisky, a richer Distillery revenue mix and sustained momentum across its premium spirits business. Revenue from operations increased **18.1% YoY** to **INR 270 crore**, while profit rose **15.4%** to **INR 22 crore**. Performance was supported by sustained consumer demand for its branded portfolio and disciplined execution.

Q1 FY27 Performance Highlights

- **Branded Alcobev Business Revenue grew 47.3% YoY**, reflecting strong market demand and increasing consumer acceptance across key markets.
- The Branded Alcobev Business contributed **43.5% of Distillery revenue**, compared with **37.8% in Q1 FY26**, demonstrating the continued improvement in the Company's revenue mix.
- **Revenue of the company increased 18.1% YoY.**
- **Distillery revenue grew 26.3% YoY to INR 206 crore.**
- **EBITDA increased 21% to INR 47 crore**, supported by revenue growth and a higher contribution from the Branded Alcobev Business.
- **Net Profit increased to INR 22 crore in Q1 FY27 from INR 19 crore in Q1 FY26**, representing a growth of **15.4% YoY**.

The strong growth in Branded Alcobev Business revenues underscores the success of Piccadily Agro's strategy of building a premium, consumer-led portfolio while enhancing the contribution of value-added products to its overall business.

Commenting on the performance, **Mr. Natwar Agarwal, Chief Financial Officer, Piccadily Agro Industries Limited**, said, *"We have commenced FY27 on a strong note, with our Branded Alcobev Business delivering revenue growth of 47.3% YoY. Its contribution to Distillery revenue has increased to 43.5%, reaffirming the strength of our premiumisation strategy and the sustained demand for our brands across markets.*
The 26.3% growth in Distillery revenue, alongside a 21% increase in EBITDA, demonstrates the resilience of our business model and the effectiveness of our execution. We remain focused on expanding our consumer franchise, strengthening distribution and building a portfolio of brands with enduring value. We expect to deliver 60–70% growth for the full year, with H2 being the main driver and contributing approximately 60–65% of our annual revenue.
The commencement of sales from our Chhattisgarh operations in June 2026 represents an important milestone in the continued expansion of our geographic footprint. We expect these operations to scale progressively over the next three quarters, strengthening our presence across Central and Eastern India while also enabling us to serve select markets in Southern India. As we expand, we remain focused on disciplined and profitable growth, while continuing to strengthen product quality, brand equity, and the long-term sustainability of the business."

Early demand trends in Chhattisgarh have been encouraging, highlighting the market's potential and supporting the Company's expansion strategy.

Piccadily Agro remains focused on accelerating the growth of its Branded Alcobev Business, expanding its presence across strategic markets and improving the share of premium and value-added products in its revenue mix.

The Company will continue to pursue growth through disciplined market expansion, brand-building investments, operational efficiencies and prudent capital allocation.

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Stock Ticker:

BSE (PICCADIL | 530305 | INE546C01010)
https://www.bseindia.com/stock-share-price/piccadily-agro-industries-ltd/piccadily-agro-inds/530305/

NSE Piccadily Agro Industries Limited (INE546C01010)
https://www.nseindia.com/get-quotes/equity?symbol=PICCADIL

About Piccadily Agro Industries Limited (PAIL)

Piccadily Agro Industries Limited (PAIL) is a publicly listed company operating in two strategic segments — Distillery and Sugar. The company's manufacturing facility at Indri, Haryana and Chhattisgarh is equipped with advanced technology for producing Malt Spirit, ENA, Ethanol and White Crystal Sugar.

PAIL has established itself as a leading name in the premium spirits category with brands such as Indri Single Malt, Camikara Aged Rum, Cashmir Vodka and Whistler Whisky earning recognition in both domestic and international markets.

The company has successfully positioned itself as a leader in the Indian single malt whisky market by becoming the 'fastest growing single malt whisky brand' in 2024. It continues to focus on innovation, premiumization, and capacity expansion to sustain growth and deliver long-term value to its stakeholders.

Website: www.piccadily.com

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For further information, contact:
Investors Relations
Piccadily Agro Industries Limited
Phone : +91-172-2997651
Website : www.picagro.com
Email : ir@piccadily.com